

A MINI GUIDE ON HOW TO

Build an Effective Sponsorship Program

Mentorship alone is not enough to drive career mobility.

Sponsorship is the key to advancing underrepresented talent into leadership roles.

This guide provides a foundational approach to implementing a sponsorship program that delivers measurable impact.

A MINI GUIDE TO BUILDING AN EFFECTIVE SPONSORSHIP PROGRAM



DEFINE THE PURPOSE & GOALS

- Clearly differentiate sponsorship from mentorship in your organization.
- Establish key objectives: increasing leadership diversity, improving retention, and creating access to career opportunities.

DEVELOP PROGRAM MESSAGING

- Communicate the benefits of sponsorship to senior leadership and potential sponsors.
- Highlight how sponsorship can strengthen both individual careers and organizational succession planning.



ESTABLISH CRITERIA FOR PARTICIPANTS

- Define who qualifies as a sponsor (senior leaders with influence, commitment to advocacy).
- Set eligibility requirements for protégés (high-potential employees ready for advancement).



DETERMINE THE SPONSORSHIP PROGRAMMING

- Provide training for sponsors and training for protégés to start the program.
- Set expectations for regular sponsor-protégé meetings and career development discussions.
- Provide opportunities for sponsors to collaborate with other sponsors, and protégés to collaborate with other protégés.
- Provide resources for sponsors and protégés to review when needed.





TRACK & MEASURE SUCCESS

- Implement pre-, mid-, and post-program surveys to assess impact.
- Monitor promotions, career progression, and retention rates of protégés.
- Collect qualitative feedback to refine the program over
 time

Sponsorship transforms career trajectories and strengthens leadership pipelines.

Ready to build a sponsorship program? Contact us for customized support and strategy.